



January 24, 2012

Dear Texas Ski Council Vendor:

It is time to register for the Texas Ski Council's 23rd Annual Ski Show and Bid Meeting - **SkiBidFest 2012!** We are gathering March 30<sup>th</sup> through April 1<sup>st</sup>, 2012, at the Drury Plaza, 105 S. Saint Mary's, San Antonio, TX , 78205 . The special rate at the Drury Plaza is \$135.00/standard room and \$145.00/Suite + tax per night if booked by March 9, 2012. Regular room rates apply after this date. Valet Parking is discounted to \$12.00 per car per night. Self Parking is available off site.

**Make your room reservation by contacting the hotel at 1-800-325-0720. Use the TSC Group number 2123813.**

**This year we are offering Online Registration for SkiBidFest 2012. The form is inclusive of registration for multiple attendees/guests, booth registration for the SKI Show, Round Robin on Friday night, Sponsorship, golf tournament and an added Trolley tour of San Antonio. The TSC \$65 activity fee per person (including guests) includes the following (rate applies when registered by 3/14/2012; \$75 after this date):**

- Friday Round Robin\*(Details on the online registration form.), registration and Reception
- Saturday Luncheon, Ski Show (requires additional exhibit fee for vendors)  
Silent Auction, Dinner Party and lots more fun!
- Sunday The meeting concludes between noon and 1:00pm with announcements of winning bids.

\* Round Robin—First come, first served basis for lodging properties. We welcome resort and tour operators to participate in the Round Robin with their partnered lodging properties. If space is available, resorts and tour operators without lodging properties may have the opportunity to meet with club representatives.

**Online vendor registration is all inclusive! Sign up for golf, trolley, Ski Show booths, donations for silent auction, sponsorship and guest registration! Access this link to register:**

<http://events.constantcontact.com/register/event?llr=ruztm6bab&oeidk=a07e5i010lo13ee1ac8>

#### **Optional Events - - - Friday, March 30, 2012 (Registration included in the online form)**

- **A Golf Tournament** will be held at Silverhorn Golf Club with a shotgun start at 12:30 p.m. for an additional fee of \$69.00 (includes box lunch).

**OR**

- **A Trolley Tour of Historic San Antonio, libations and shopping** from 1:00 – 4:00 p.m. for an additional fee of \$25.

Both optional events provide the opportunity to get to know some of our TSC members who will be participating in the Bid Meeting and attending Saturday's Ski Show. Events are open to all Ski Industry Reps and members of TSC Clubs.

Please indicate your registration on the online registration form for these events.

Note registration form deadline is March 14<sup>th</sup>. Information on Sponsorship opportunities is included in the form. Please note that to be included in any bid meeting advertising sponsorship information/payment MUST be received by March 14th.

Make plans to join us in March 2012 to renew old acquaintances, make new friends and see where the TSC will be hitting the slopes for 2012-2013!

Sincerely,  
**Camille LaRoe, Bid Committee Chair**  
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