

Attachment A

TEXAS SKI CUP CHALLENGE SERIES

Confidentiality Statement

Information contained in this proposal is the property of the submitting ski industry organization and the Texas Ski Council, and should be held in the strictest confidence. This information should be restricted to the Texas Ski Council officers, member ski club officers, and those directly involved in bid evaluation or trip planning activities. Dissemination of the contents of this bid to other ski industry organizations or nonmembers of the Texas Ski Council is expressly prohibited.

Attachment B
Texas Ski Cup Challenge Series
 Individual Lodging Summary
Please complete using forms from attached file

RESORT:	
NAME OF LODGING PROPERTY:	
KEY CONTACT (Name):	
ADDRESS:	
PHONE:	FAX:
EMAIL:	

Please complete following table using per pillow trip rate.

NOTE: AN OPEN LOFT AND/OR HIDE-A-BED IN LIVING ROOM IS NOT CONSIDERED A BEDROOM. MINIMUM OCCUPANCY IS DEFINED AS 2 PEOPLE PER BEDROOM/BATH OR HOTEL ROOM.

Unit Type	Bedding Configuration (i.e. twins, queen, king, etc.)	# of units with this configuration	Minimum Occupancy (number of people)	Maximum Occupancy (Number of People)	TSC Nightly Rate per pillow at Min Occupancy
Hotel – Std Room					
Hotel – Dlx Room					
Studio					
Condos:					
1 Bedroom – 1 Bath					
2 Bedroom – 2 Bath					
3 Bedroom – 3 Bath					
4 Bedroom – 4 Bath					
Other (List Below)					

Page 2 Individual Lodging Summary

If any policy box below is left blank, then it will be assumed you accept the TSC policy for that category structure.

- | | Yes | No |
|---|--------------------------|--------------------------|
| 1. Do the room rates quoted above include all applicable taxes, fees and service charges? | <input type="checkbox"/> | <input type="checkbox"/> |
| 2. Will you provide a free (including air, lodging & ground transportation) pre-trip on-site meeting for the TSC Ski Week Vice President? This trip must take place prior to August 31, 2010. | <input type="checkbox"/> | <input type="checkbox"/> |
| 3. Will you adhere to the TSC comp policy (section V. C. 5)? | <input type="checkbox"/> | <input type="checkbox"/> |
| 4. Will you adhere to the TSC pro-rated comp policy (section V. C. 5)? | <input type="checkbox"/> | <input type="checkbox"/> |
| 5. Will you honor the Executive Officers lodging comp policy (Section V. C. 5)? | <input type="checkbox"/> | <input type="checkbox"/> |
| 6. Will you honor the TSC deposit schedule (section V. C. 1)? | <input type="checkbox"/> | <input type="checkbox"/> |
| 7. Will you honor the TSC cancellation Schedule (section V. C. 2)? | <input type="checkbox"/> | <input type="checkbox"/> |
| 8. Will you honor the TSC snow cancellation policy (section V. C. 4)? | <input type="checkbox"/> | <input type="checkbox"/> |
| 9. Do you have central reservations? | <input type="checkbox"/> | <input type="checkbox"/> |

If you answered any question 1-9 "No", please explain your response and provide additional information or your alternate policy: (the space below will allow you as much space as you need)

What is the per person TSC Activity Fee?

Cost: _____

Does your property have a change room? Yes, No. What are the cost and your policy for using the change room?

Cost: _____

Policy: _____

Would participants be able to ship luggage ahead of arrival? Yes No

Is there a charge for storage? Yes No.

If "Yes", what is the charge? _____

Please list any special amenities of lodging such as hot tub/pool, elevators, hair dryers, distance to lifts, free wi-fi, etc.: (the space below will allow you as much space as you need)_____

Other Comments: _____

Above agreed to and signed by: _____

Title: _____

Signature

Date

Attachment B
Texas Ski Cup Challenge Series
 Bid Summary Sheet
Please complete using forms from attached file

Please complete a separate Summary for each trip you are bidding

Destination	
TSC Trip:	
Dates:	

I. Summary of Lodging:

All quotes in following lodging summary table should be based on **MINIMUM** occupancy of **2 pillows per bedroom/bath or hotel room.**

	List Major Properties	Total Number of Pillows	Per Night pillow cost	Per Trip pillow cost
1.				
2.				
3.				
4.				
5.				
6.				
7.				
8.				
9.				
10.				
11.				
12.				
13.				
14.				
15.				

(If additional space needed to list properties please complete additional copies of this page.)

Total # of Pillows for all lodging: _____

Attachment C
Texas Ski Cup Challenge Series
 Lift Ticket Summary

Please complete using forms from attached file

Age Range	Regular Group Adult Rate	TSC Adult Rate	TSC Senior Rate	TSC Child Rate	TSC Student Rate
		_____	_____	_____	_____
Daily Lift Ticket	\$	\$	\$	\$	\$
3 out of 7 Day Ticket	\$	\$	\$	\$	\$
4 out of 7 Day Ticket	\$	\$	\$	\$	\$
5 out of 7 Day Ticket	\$	\$	\$	\$	\$
6 out of 7 Day Ticket	\$	\$	\$	\$	\$

If any box below is left blank, then it will be assumed you accept the TSC policy for that category structure.

	Yes	No
Do you offer comp lift tickets for each club (section V. C. 5)?	<input type="checkbox"/>	<input type="checkbox"/>
Will you prorate comp lift tickets for each club (section V. C. 5.)?	<input type="checkbox"/>	<input type="checkbox"/>
Will you honor the TSC Executive Officers comp policy (section V. C. 5.)?	<input type="checkbox"/>	<input type="checkbox"/>
What is your lift ticket refund policy? _____		
What is the lift capacity per hour? _____		
How much of your skiable acreage is equipped with snow making? _____%		
The above is agreed and signed by: _____		
Title: _____		

Signature

Date:

- Who will be the key contact to coordinate all lodging requests?

Name

: _____

Phone: _____

Email: _____

FAX: _____

- Who will have overall control of this bid?

Name

: _____

Phone: _____

Email: _____

FAX: _____

ATTACHMENT D
TEXAS SKI CUP CHALLENGE SERIES
Texas Ski Week Schedule (Example)

Saturday, date:

All Day Check in at appropriate properties & receive registration packets & lift tickets for distribution to trip participants
Evening Tour the town and enjoy the dining and evening activities

Sunday, date:

AM Complimentary mountain tour, racing; ski/snowboard; other winter activities
Après-ski
Evening Welcome Event: heavy hors d'oeuvres & complimentary sponsor beer; cash bar; register for race clinics, ski school

Monday, date:

AM Complimentary mountain tour, racing; ski/snowboard; other winter activities
Après-ski
Evening Race director meeting
Enjoy dining and evening activities at local establishments

Tuesday, date:

AM Complimentary mountain tour, racing; ski/snowboard; other winter activities
Après-ski
Evening Club parties

Wednesday, date:

AM Complimentary mountain tour, racing; ski/snowboard; other winter activities
Après-ski
Evening Pub crawl, theme party or other midweek activity

Thursday, date:

AM Club and Individual races
Mountain picnic/BBQ (optional)
Après-ski
Evening Open for club parties, sleigh riding, dining and other activities

Friday, date:

AM Individual races (If your area is unable to schedule on Thursday)
Après-ski
Evening TSC Final Awards Event - sit-down buffet dinner, complimentary sponsor beer, cash bar

Saturday, date:

All Day Some clubs depart while other ski/snowboard or enjoy other winter activities
Reference Section V.E.1 - Proposed Schedule of Activities

Attachment E
TEXAS SKI CUP CHALLENGE SERIES

Please mail bids to the following Texas Ski Council Bid Proposal Pre-selection Committee Representatives prior to January 9, 2012. If no e-mail address is supplied it is because that committee member prefers a hard copy of your bid be sent to their listed address.

Tere Mayne
TSC VP Marketing
5203 Cloudcroft Dr
Austin, TX 78749
Cell: 512-775-5928
tere2ski@sbcglobal.net

Christine Mason
Houston Ski Jammers
12401 Pepper Creek Lane
Pearland, TX 77584
christine.mason26@yahoo.com

Tim Cowing
Capital Downhill Skiers
9601 Sandstone
Austin, TX 78737
tcowing@austin.rr.com

Sandy Ellison
At Large Member
1311 E. 49th
Odessa, TX 79762
cassandraellison@holloman.com

Lisa Biddle
Lone Star Ski Club
7324 Grayson Drive
Plano, TX 75025
tsc.lisab@yahoo.com

Peggy Montgomery
At Large Member
15416 Swiss Alps Ct
Austin, TX 78738
peggymont@att.net

Steve Janes
Los Amigos
11300 Expo Blvd #2010
San Antonio, TX 78230
canook90@satx.rr.com

Attachment F (Page 1 of 2)
TEXAS SKI CUP CHALLENGE SERIES
TSC Member Club Contacts

If your Bid is selected for final presentation at the TSC Annual Bid Meeting, please mail one copy to each of the following clubs before March 2, 2012. * If no e-mail address is supplied it is because that person prefers a hard copy of your bid be sent to their listed address

Armadillo Ski Club
Roger Devillier
5835 Townhouse
Beaumont, TX 77707
rogerdevillier@gt.rr.com

Austin Skiers
Doug Jordan
4732 Country Club
Lago Vista TX 78645
doug@djordan.org

Clear Lake Ski Club
Keith Zimmerman
4910 Widerop Ln
Friendswood, TX 77546
keith.d.zimmerman@nasa.gov

Club St Bernard
Kip Kiplin
12735 Cranes Mill
San Antonio, TX 78230
lckiplin@sbcglobal.net

Dallas Ski Club
Tony Arthur
5731 Mapleshade Ln

Dallas, TX 75252
tony.arthur@sbcglobal.net

DFW Young at Heart
Charles Chapman
15720 Wine Point Drive
Dallas, TX 75248
cc@chapmanhext.com

Texas Twisters Ski Club
Rollo Gurss
1120 Slaton
Lubbock, TX 79404
rgski@nts-online.net

Texas Ski Rangers
Terry Douglas
1711 Larkspur Dr.
Arlington, TX 76013
terryL27@sbcglobal.net

Space City Ski Club
Jim Hodges
218 Whispering Ridge Ter
Houston, TX 77094
jehodgesjr@sbcglobal.net

Please note that Clubs that have

representatives on pre-select are not included in the above list as they have previously been provided the bids.

Attachment F (Page 2 of 2)
TEXAS SKI CUP CHALLENGE SERIES
TSC Officers

If your Bid is selected for final presentation at the TSC Annual Bid Meeting, please mail one copy to each of the following TSC Officers before March 2, 2012. *If no e-mail is provided, individual has requested bid by mail only.*

Cheryl Mann
Past President
18704 Sagewood Drive
Dallas, TX 75252
cheryllmann@yahoo.com

Mike Morris
President
1311 E. 49th
Odessa, TX 79762
msmorris@cableone.net

Andrea Yowman
TSC VP Fall Roundup
510 Silver Leaf Ct
Houston, TX 77071
aryowman@aim.com m

Linda Raymer
TSC VP Winter Shootout
6709 Poncha Pass
Austin TX 78749
lraymer@austin.rr.com

George Kelly
Treasurer
16901 Old Pond Dr
Dallas TX 75248
georgekelly@sbcglobal.net

Marsha Lutz
TSC VP Final Showdown
11541 Village Place
Houston, TX 77077
marsha.lutz@comcast.net

Christine Augustine
Summer Expedition Coordinator
21 Worthsham Dr.
San Antonio, TX 78257
cha@satx.rr.com

Ross Baker
Secretary
4401 Tilson Lane
Houston, TX 77041
rossbakertsc@gmail.com

Attachment G
TEXAS SKI CUP CHALLENGE SERIES
Texas Ski Council Lodging Request Due May 7, 2012

SKI AREA: _____ PHONE: _____
ADDRESS: _____ FAX: _____
EMAIL: _____

SKI WEEK: _____ DATE: _____
CLUB NAME: _____ TRIP LEADER: _____
ADDRESS: _____ PHONE: DAY _____
_____ PHONE: NIGHT _____
_____ FAX: _____
EMAIL: _____

ARRIVAL DATE @ RESORT: _____ # of PEOPLE: _____

DEPARTURE DATE from RESORT: _____

LODGING OPTIONS: *Please select 3 different lodging properties in order of preference*

Choice #1 Name of property: _____

Size of Unit: _____ # Needed: _____

Size of Unit: _____ # Needed: _____

Choice #2 Name of property: _____

Size of Unit: _____ # Needed: _____

Size of Unit: _____ # Needed: _____

Choice #3 Name of property: _____

Size of Unit: _____ # Needed: _____

Size of Unit: _____ # Needed: _____

Special Requests or Comments:

Lodging choices are based on the most efficient space utilization and then club preference on a first come, first served basis where possible. **First come, first serve will be determined based on the time BOTH**

the TSC Trip VP and the tour operator/resort receives the request. Lodging locations will be discussed and confirmed with you as soon as possible after receipt of this request form.