

**Attachment A**

**TEXAS SKI COUNCIL**

*Confidentiality Statement*

Information contained in this proposal is the property of the submitting ski industry organization and the Texas Ski Council, and should be held in the strictest confidence. This information should be restricted to the Texas Ski Council officers, member ski club officers, and those directly involved in bid evaluation or trip planning activities. Dissemination of the contents of this bid to other ski industry organizations or nonmembers of the Texas Ski Council is expressly prohibited.

*Attachment B*  
**TEXAS EXPEDITION**  
*Bid Summary Sheet*

AREA: \_\_\_\_\_  
 DATES: \_\_\_\_\_  
 BIDDING ORGANIZATION: \_\_\_\_\_

**LODGING BID:**

CLASS <i>(Alternate Designation)</i>	NUMBER OF BEDS	INCLUSIVE TOUR PRICE <i>(U.S. Dollars per person Double Occupancy)</i>
5 Star		
4 Star		
3 Star		
2 Star		
Other		

TOTAL NUMBER OF BEDS: \_\_\_\_\_  
 What date does the guarantee on these room rates expire? \_\_\_\_\_  
 Exchange rate basis: \_\_\_\_\_  
 Is U.S. Dollar tour price fixed or guaranteed? \_\_\_\_\_  
 If no, set out proposal: \_\_\_\_\_

**TOUR PRICE INCLUDES:**

Airfare  Yes  No  
 Participating Carriers: \_\_\_\_\_  
 Departure Cities: \_\_\_\_\_  
 Destination (Gateway City): \_\_\_\_\_

Ground transportation:  Yes  No

Hotel  Yes  No      Type of Meal Plan? \_\_\_\_\_

Lift Tickets  Yes  No      Provide Lift Ticket information on Attachment D

Equipment Rental  Yes  No

Standard Activities  Yes  No      (Welcome Reception, Farewell Party, Special Event)

Other Events  Yes  No      Specify: \_\_\_\_\_

Departure/Airport Taxes, Tariffs, etc.: \_\_\_\_\_

Other Information: \_\_\_\_\_

# TEXAS EXPEDITION

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## DEPOSIT/PAYMENT SCHEDULE:

	<i>U.S. Dollars or %</i>	<i>Date Due</i>
Initial Payment	_____	_____
Second Payment (if applicable)	_____	_____
Final Payment	_____	_____

## CANCELLATION SCHEDULE\*:

	<i>Penalty U.S. Dollars</i>	<i>or % of Trip Price</i>
More than 60 days _____	_____	_____
60 days to 30 days _____	_____	_____
Less than 30 days _____	_____	_____

\* Substitute appropriate periods if different than shown.

## PARTICIPANT NAME LIST

Final name list due: \_\_\_\_\_

Name change penalty policy: \_\_\_\_\_

## TRIP COORDINATOR COMPS

Will you provide for a pre-trip on-site meeting for the TSC Expedition Coordinator?  Yes  No  
Site inspections shall occur prior to August 31, 2010 for Winter Expedition and by November 1, 2010 for Summer Expedition.

Will you comp the TSC Expedition Coordinator?  Yes  No

Will you honor the TSC Comp Policy (section V.C.5a) for each club?  Yes  No

Will you honor the TSC Pro-rated Comp Policy (section V.C.5a) for each club?  Yes  No

Will you honor TSC Executive Officer's comp policy (section V.C.5b)?  Yes  No

## ADD-ON AIRFARE (if applicable)

Austin _____	Beaumont _____	Dallas _____	Houston _____
Lubbock _____	Midland/Odessa _____	San Antonio _____	

Is add on airfare based on prior year pricing or 2011? \_\_\_\_\_

## PARTICIPATING ORGANIZATIONS IN BID PROPOSAL:

\_\_\_\_\_

**TEXAS EXPEDITION**

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**KEY CONTACT FOR OVERALL TOUR**

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Phone/Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Address: \_\_\_\_\_

**ALTERNATE CONTACT FOR AIR TRAVEL** *(if applicable)*

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Phone/Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Address: \_\_\_\_\_

**ABOVE BID PROPOSAL AGREED AND SIGNED BY**

Signature \_\_\_\_\_ Name (print) \_\_\_\_\_

Date \_\_\_\_\_ Title \_\_\_\_\_

*Attachment C*  
**TEXAS EXPEDITION**  
*Individual Lodging Summary Exhibit*

RESORT: \_\_\_\_\_  
DATES: \_\_\_\_\_  
BIDDING ORGANIZATION: \_\_\_\_\_  
HOTEL PROPERTY: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_  
PHONE: \_\_\_\_\_ FAX: \_\_\_\_\_  
EMAIL: \_\_\_\_\_  
KEY CONTACT: \_\_\_\_\_ PHONE: \_\_\_\_\_  
CLASSIFICATION: (4 Star, first Class, etc.) \_\_\_\_\_  
APPLICABLE TOUR PRICE: \_\_\_\_\_  
HOTEL BIDS INCLUDED IN BID: \_\_\_\_\_

<b>HOTEL CONFIGURATION</b>	<b>Number of Rooms</b>	<b>Number of People</b>
Double Bedroom w/bath:	_____	_____
Single Bedroom w/bath:	_____	_____
Double Bedroom w/o bath:	_____	_____
Single Bedroom w/o bath:	_____	_____

Other:  
Meal Service Plan: \_\_\_\_\_  
Amenities: \_\_\_\_\_  
Location to (Village, Ski Base, Ski Transportation, Train station): \_\_\_\_\_  
Other(Room Taxes, Service, Gratuities): \_\_\_\_\_

Are your comp, deposit and cancellation policy consist with tour conductor's overall proposal?  
Yes No If not, list policies:

\_\_\_\_\_

*Attachment D*  
**TEXAS EXPEDITION**  
*Lift Ticket Proposal*

Name of Ski Area/Mountain\*: \_\_\_\_\_

\* If more than one mountain or area available but requiring separate lift tickets, please complete Attachment D for each mountain/area.

<b>Lift Ticket by days</b>	<b>Price</b>		<b>Lift Ticket Multiple Day**</b>	<b>Price</b>
Daily	_____		2 out of 3 days	_____
2 Day	_____		3 out of 4 days	_____
3 Day	_____		3 out of 5 days	_____
4 Day	_____		4 out of 5 days	_____
5 Day	_____		4 out of 6 days	_____
6 Day	_____		4 out of 7 days	_____
7 Day	_____		5 out of 6 or 7 days	_____

\*\* Participants often use this trip to also see the sights, so multiple day lift tickets are preferable.

- Does lift ticket include local bus or train transportation necessary to reach and return from base area? Yes No If not, provide cost of transportation to base area.  
\_\_\_\_\_
- Are lift tickets included in inclusive tour price proposal? Yes No
- Will you honor comp lift ticket policy (section V.C.5a) for each club? Yes No
- Will you honor prorated lift ticket policy (section V.C.5a) for each club? Yes No
- Will you honor the TSC Executive Officer Comp lift ticket policy(section V.C.5b)  
Yes No